



# Reseller and MSP Partner Program

Partner with a global leader  
in cybersecurity





# Help Protect the Future and your Bottom Line

As a partner, you'll instantly become part of NTT Security Holdings' global security network; a powerful advantage that sets your company apart. Whether you have limited cybersecurity capabilities or a strong existing capability, our partner program has the flexibility to adapt to your business.

## Resellers

The Samurai XDR Partner Program is designed for Partners who want to resell and support Samurai XDR for businesses. As a Partner, you can provide your customers with a powerful cybersecurity solution through Samurai XDR's advanced threat detection and response capabilities.

By reselling Samurai XDR, Partners can generate substantial revenue and establish long-term relationships with their customers.

Partners also gain access to resources to enhance their expertise in cybersecurity and develop their sales and support capabilities. Join the Samurai XDR Partner Program and become a trusted provider of cybersecurity solutions worldwide.

## Managed Service Providers (MSPs)

Samurai XDR is a leading technology for Managed Security Services Providers (MSSPs) and Managed Service Providers (MSPs), available worldwide and offering exceptional capabilities and comprehensive features for the management of security services. Its unparalleled level of protection allows for the identification and elimination of advanced cyber threats, ensuring the safety of all kinds and sizes of organizations.

The Samurai XDR platform seamlessly integrates with existing security infrastructure and provides real-time monitoring and analysis for prompt and efficient response to potential threats. Supported by a dedicated team of experts, Samurai XDR continuously updates and enhances its security solutions to effectively tackle evolving challenges.

Its success among MSSPs and MSPs attests to its reliability and value in today's complex cyber landscape. By choosing Samurai XDR, Partners can confidently deliver proactive security services to their clients.

# Uniting Strengths — A Symphony of Collaboration in our Partnership Features

## Unlocking Success Together. The Power of Partnership:

### 1 Partner-Level Support

As a Samurai XDR Partner you will receive the support you need to drive sales and provide support to your customers. We will provide you with the marketing resources you require, Market Development Funds and lead generation assistance.

### 2 Increased Customer Profitability

Samurai XDR doesn't only help you to reduce your costs in delivering security services to your customer base, but also increases the efficacy of your cybersecurity services delivery, resulting in improved customer satisfaction and profitability.

### 3 Expanded Service Offering

Not only does Samurai XDR provide the ability to integrate seamlessly with a wide range of industry-leading security infrastructure and cloud applications, it also provides all of the security operations tooling required to build a rich set of cybersecurity services to fulfill your customers' needs.

### 4 Provide Enterprise-Grade XDR

Samurai XDR provides all of the capabilities of an enterprise-grade XDR application at a price that will fit the budget of an SMB, giving Partners the ability to deliver a rich and profitable set of cybersecurity services to customers of all sizes.

## Features

- Marketing resources
- Incentives and rebates
- Marketing development funds
- Joint programs
- Lead generation

## Benefits

- Add cyber security services to your clients without having to hire a team of cyber security ninjas, just one Samurai
- Increase your customer profitability
- Expand your own business
- Add XDR to your existing capabilities
- Marketing and sales support





# Why Partner with Samurai XDR

Samurai XDR is committed to protecting our clients, our society and the global community with world-class cybersecurity solutions. To help us secure the connected future, join our Partner Program today.

Samurai XDR excels in expanding the capabilities of service providers in the cybersecurity field. This solution caters to the specific requirements of service providers by offering a comprehensive platform that improves profit margins and enhances the effectiveness of security measures through behavioral analytics and process automation.

Samurai XDR can be customized to integrate seamlessly with existing security infrastructure. Furthermore, it brings tangible benefits in terms of service margins by reducing costs and increasing revenues. Samurai XDR revolutionizes the approach of service providers towards cybersecurity by enhancing security efficacy and optimizing operations for efficiency and profitability.



# Samurai XDR Resources

Samurai XDR is a self-managed XDR SaaS. Samurai XDR maximizes your security investment by effectively and continuously detecting threats and orchestrating responses.

## Self Service Security Operations

Enabled by our orchestration and automated detection engine, Samurai XDR provides an easy-to-use, easy-to-access, self-service platform that gives you the tools needed to detect, investigate and stop cyber-attacks.

## Threat Intelligence Reports

Want more information about new threats? The Global Threat Intelligence Report provides detailed information about threat intelligence for the past year. Updates are made quarterly to keep you up to date on new and emerging threats.

## Security Assessment

Not sure how robust your security is to handle an attack? With the Cyber Threat Risk Assessment we can help reveal the potential for you to defend against a cyber threat. Get your customized Risk Assessment Report to reveal vulnerabilities in your digital landscape.



# Become a Partner Today

[Join Now](#)

By joining the Samurai XDR Partner Program, you will gain access to all of the expertise which NTT has built in over 20 years of developing cybersecurity technology and delivering cybersecurity services. Samurai XDR provides you with all of the detection and response capability needed to deliver modern cybersecurity services capable of detecting and responding to the threats evolving in today's cybersecurity landscape. As a Samurai XDR Partner you will have all of the capabilities and support needed to build and grow your cybersecurity services business using a cost-effective toolset which will ensure that you maintain and grow the profitability of your business.



**If you haven't given Samurai XDR a spin yet,  
sign up for a free trial today.**

[Sign Up](#)